

DentXL

Pursuing excellence through soft skills



“ *Winning is a habit...
Are you ready for it?*
~Dr.Sujit Pardeshi

A dental practitioner, apart from being responsible for the health of his/her clients' teeth, is also responsible for maintaining a healthy inter-personal relationship with the client. Soft Skills, in essence, are the very things that make successful people, successful.

Now what is the new-age Dentist, if not an entrepreneur to begin with? Dental Practice Management will help practitioners incorporate best practices and key measures for an efficient management of costs, revenues, staff and streamline critical systems. These tools will help build a successful organization with an ability to make smart decisions and plan for the future.

As a practicing Dentist myself, I have had to, and even today deal with the same problems and issues, that the practicing dentist faces on a day to day basis. Considering, the number of dentists graduating every year, is in the tens of thousands, things are only bound to get tougher.

Now, as a Dentist, how do you secure your own little niche, your own little piece of paradise in such times? DentXL is just the answer.

About DentXL

DentXL is a comprehensive two-day course that empowers you with the edge you will need, to get the best out of your dental practice.

At DentXL, we help you understand the finer nuances of being an effective entrepreneur, and a contemporary dental practitioner.

Our techniques will empower you with knowledge understanding business strategy while improving customer retention and developing a sustainable patient centric practice.

DentXL won't just better your professional life, but it will also bring about a phenomenal difference in your personal life. So whether you're a practicing dentist, fresh graduate, intern or dental student, DentXL is just the experience you need.

If you were waiting for a sign **THIS IS IT!!**

• WE ARE •
WHAT

we
REPEATEDLY
do

EXCELLENCE,

— **therefore** —

IT IS NOT AN ACT,

• BUT A •
HABIT

(ARISTOTLE)

OVERVIEW

Discovering Yourself

Understanding what defines success for you, and how you can achieve it.

Understanding Competition

A new perspective, on how there is absolutely no competition for you in the field of Dentistry.

SWOT Analysis

*Analyzing your **S**trengths, **W**eaknesses, **O**pportunities and **T**hreats.*

Practice Management

Bettering your management and presentation skills, to make your dental practice more effective.

Conceptual Selling


Ways and means to make your practice more prolific.

The Power of Language


The importance of using appropriate communication methods in the clinic and in life, as a whole.

THE
WORLD
MAKES WAY
FOR THE
MAN
WHO
KNOWS
WHERE
HE IS
GOING

Ralph Waldo Emerson



**MANY OF LIFE'S FAILURES ARE
THOSE WHO DIDN'T KNOW
HOW CLOSE THEY WERE TO
SUCCESS WHEN THEY GAVE
UP. -THOMAS A. EDISON**



OVERVIEW

Setting Goals

Understanding, realizing and plotting the road-map for the best way to achieve your goals.

Time Management

Learning the secrets to managing the time, that you seem to have so little of.

Financial Management and Wealth Creation

Understanding 'Investments', and becoming your own Money Manager.

Hard Work Vs. Smart Work

A lesson in increasing productivity and bettering performance, while reducing effort.

Using Technology in your Practice

Making more effective use of the technology at your disposal, to help improve your practice.

Managing Stress

Learning to maintain the best balance, physically, mentally and spiritually.

Broadening Possibilities

Adopting the principles of "Thinking Big" and reaping its limitless benefits.

About the Course Director ~ Dr. Sujit Pardeshi

“ Only 2% people in this world ‘create’ history and the rest 98% just ‘reads’ it. ”

~Dr.Sujit Pardeshi

A practicing dental surgeon, and a passionate mentor in the craft of Soft Skills, Dr. Pardeshi is also a well-known Dentist, Personality Development/Management Trainer & Public Speaker. After acquiring his BDS from Bharati Vidyapeeth, Pune; he started “Smile Dental Clinic” in his hometown, Pachora, where he raised the bar for standards of dental practice, within a decade for the entire district of Jalgaon.

His zest for learning, drove him to venture into the field of his passion, soft skills. Since, having been a part of Junior Chambers International (JCI), California, USA, he has risen in the training ladders at an exceptional pace and was recognised as the ‘Best Participant’ in almost all of them. The JCI University conferred upon him the title of ‘Designer Trainer’, where he is also a ‘Certified National Trainer’.

He has developed special training modules for doctors in general and dentists in particular. He is the pioneer and solitary professional trainer of his kind in India, who has conducted many such training courses on various IDA and IMA platforms, and now mentors enthusiastic souls in soft skills, apart from his dental practice.



WWW.DENTXL.DRSUJITPARDESHI.COM

Course Venue

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